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Older shoppers are the hot new thing for consumer brands... take a fresh look at a group of shoppers who are often ignored: the elderly. THE WALL STREET JOURNAL.

In order for companies and brands to remain competitive, they must stop considering older consumers as an afterthought.

Harvard Business Review

Marketers and business leaders need to catch up with this generation's buying power and savvy.

FAST (OMPANY

Middle-aged women deserve more retail-marketing attention.

Forbes

Most people's instincts are to focus younger, when the opportunity really is to focus older.

STANFORD BUSINESS









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